



PROGRAM YEAR 2010-2011 ACCOMPLISHMENTS

BUSINESS SERVICES

- **7,079** visits to businesses
- **2,863** employers assisted
- **10,912** job openings posted to Workforce Investment Network
- **344** On-the-Job Training contracts negotiated
- **120** recruitments sponsored
- **5** job fairs held
- **12,000** attendees at Job Fairs and recruitments
- **24** employers assisted, **210** jobs saved and **30** jobs created through business and process improvement services
- **700** businesses assisted by workshops on marketing, cost cutting, process improvement and human resources
- **260** businesses used human resources advisory services
- **34** businesses served through Rapid Response
- **1,940** laid off workers assisted by Rapid Response

ADULT SERVICES

- **92,690** customer visits to the three Employment Resource Centers
- **30,600** received intensive services (skills assessment, job placement or vocational training with career development mentoring)
- **3,370** people have been trained
- **National Emergency Grant** supported On-the-Job Training for workers who were affected by layoffs due the economic downturn.
- **Desert Green Veterans Grant** supported separated veterans for green industry sector On-the-Job and vocational training.
- Collaborations with **San Bernardino County Community Colleges** and local vocational training providers resulted in customized trainings developed through the input of local employers.
- Through special grant funding, used **Disability Navigators** to increase partnerships and resources for customers with disabilities.
- Launched the **Workforce Access Matrix** in partnership with the **Alliance for Education** to link unfilled jobs to local training institutions.
- Received **NACo award** for collaboration to provide training for in-home caregivers.

YOUTH SERVICES

- **1,320** youth given career counseling, tutoring and work readiness
- **500** youth attended Y4 resource fairs
- Developed a series of video vignettes and posters highlighting demand occupations within San Bernardino County and technical certifications needed
- Launched **www.sbcountyjobops.com** to help youth become more aware of training programs and career opportunities
- Partnered with **Monster.com** and **Road Trip Nation** to provide innovative programs to help enrolled youth participants increase work readiness and career exploration
- Collaborated with **Alliance for Education** to enhance the relevance of academics to the workplace.



PROGRAM YEAR 2010-2011 TESTIMONIALS

*San Bernardino-based **Teamwork Packaging** was experiencing increased demand for its services, and needed to hire additional workers. When they researched staffing agencies, they could not afford the additional costs.*

*The WIB partnered with **Teamwork Packaging** to help them hire the people they needed by taking advantage of the no-cost recruitment assistance, pre-screened qualified applicants, free website job posting and **On-the-Job-Training** wage reimbursement for eight new employees. **Teamwork Packaging** continues to use the HR Hotline to remain updated and in compliance with California labor laws. The company estimated that these valuable WIB services saved them more than \$17,200 and most importantly, allowed them to hire the additional employees they needed.*

***Home Meridian International** expanded its Phoenix furniture distribution center to a new one million square foot facility in Redlands, CA.*

Ted Dancart, who oversaw the opening of the distribution center, was impressed with the organized and efficient hiring services he received from the WIB.

"Experts at the Employment Resource Center in San Bernardino handled the hiring process for us, including finding and screening candidates, scheduling interviews and setting us up in a private conference room," Dancart recalled. "We are very pleased with all of the individuals we hired using this process."

*Vietnam veteran **Nelson Rodriguez** was laid off after working with a manufacturing company for seven years. He went to the San Bernardino County Workforce Investment Board's Employment Resource Center (ERC) and found a place where there was opportunity and support to find a new career.*

"I started going to the ERC every day to work on my resume and research career options," he said.

His career mentor told him about the Desert Green Veterans Grant that would fund a job training program as well as assist with job placement. He visited Technical Employment Training, Inc. (TET) and found a great opportunity to enter a high-demand industry. After taking a test and going through an interview, Nelson was accepted into TET's program to earn two National Institute for Metalworking Skills Machining Level 1 certifications.

"I've been here for three months and I feel I have a future with this type of work," Nelson said.

***Juan L.** of Chino, CA was laid off from his job in the cable industry. He worried about his options until he attended an orientation meeting at the San Bernardino County Workforce Investment Board's Employment Resource Center in Rancho Cucamonga.*

"They asked if I was a veteran and suddenly the opportunities opened up," he said. His career mentor informed him of the many avenues open to him, including enrolling in a training program funded by the Desert Green Veterans Grant.

"She gave me the options and helped point me in the right direction towards a career path with longevity," Juan stated proudly.

Juan enrolled in the HVAC and green technology program at the Center for Employment Training in San Bernardino. "This industry is booming and I'm grateful for the assistance of the Workforce Investment Board to get my foot in the door," he said.

*When **Alyssa Borgfield**, 19, enrolled at the PAL (Provisional Accelerated Learning) Center, she had no hope and no plan for her future. Once she met her new career mentor, everything changed. Finally, there was someone who cared about her and who could help her develop a career plan.*

"I have been told my whole life that I have no chance to succeed," Borgfield said. "But this workshop and the support I receive at the PAL Center changed the way I think about my future."

***Roger Venegas** was laid off and struggled to find work, often competing with more experienced workers for entry level jobs. Even though he had the desire, he couldn't afford college and he didn't know about financial aid. When his brother told him about the WIA Youth Program at the PAL Center in San Bernardino, CA, Venegas applied and was accepted.*

"When I walked into the PAL Center, I felt like I had finally accomplished something," Venegas said. "The WIA Youth program at the PAL Center has changed my life and made me realize I have potential. I am forever thankful to this amazing school."

*"When I first came to TET, they promised me two things: we will get you certified in high-tech machining and we will place you into a job," said **Troy Gayler** of Redlands, CA. Troy started his new job at Sierra Aluminum the same week of his graduation ceremony.*

"TET gave me a second chance and a new career. This would not be possible without TET Dr. William Clarke and my instructors," he exclaimed proudly.

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